

About Micro Strategies Inc.

People | Passion | Technology

Established in 1983, Micro Strategies Inc. has distinguished itself as one of the most innovative technology solution providers on the East Coast. An industry leader, Micro Strategies is at the forefront of architecting and implementing quality solutions with a commitment to responsive, client-first service.

Micro Strategies builds lasting relationships which are open, trusted, and consistent, and bring clear value to our clients and partners. Our business is built on our people. We are passionate about investing in our staff so that, together with our partners, we can deliver technology solutions that enable our clients to achieve their business objectives.

Micro Strategies' proven track record of client retention is attributable to our unwavering mission to "...position the client first in everything we do." *Anthony L. Bongiovanni, President*

Our comprehensive solutions are centered in the following practice groups:



Advanced Infrastructure

The Advanced Infrastructure practice focuses on architecting and implementing complex storage, server, and networking solutions. Our consolidation, virtualization, high availability, and business continuity solutions allow us to help our clients leverage their IT assets for a competitive advantage. As an IBM Premier Business Partner, we work closely with IBM to customize their offerings.

Business Systems Integration

Our Business Systems Integration services include design, implementation, support and training for networking, infrastructure, content management, and business applications. Our core partners, Microsoft, Cisco, and IBM, provide the industry-standard technologies on which we deliver our custom solutions.

Business Applications

The cornerstone of our business, the Business Applications practice customizes and implements tailored solutions for our clients. Our team of analysts and developers supports the entire business - with a focus on web-enablement and transactional systems (financial, inventory and CRM) that help our clients achieve a competitive advantage.

Enterprise Content Management

The Enterprise Content Management practice designs and delivers solutions that help organizations manage their unstructured information (documents, spreadsheets, emails, faxes, PDFs, voice messages, etc.) and the associated business processes of creating, routing and disposition. Our architectures include Microsoft .NET and JAVA-based solutions on our various platforms.

Security / Digital Voice Recording

Our Security practice provides services in the areas of IT system security, information security, information survivability, business continuity, consumer privacy, and security awareness training.

Our digital recording solutions enable public safety and commercial organizations to log, monitor, and manage voice communications for conflict resolution and quality assurance.

And, although we are confident that the solutions provided by our five practice groups surpass those of our competition, it is always our goal to significantly exceed expectations. To that end we've introduced two cutting edge offerings that go above and beyond and allow us to provide unparalleled customer support.

Business Information Management & Protection Consultancy

Our Business Information Management & Protection consultancy group embraces all of our practice groups by providing consultative services that enable a unified information management approach across a company's entire enterprise. Our consultancy is focused on the management, archival, retrieval and preservation of information to meet regulatory compliance, corporate governance and overall business requirements.

Business Partner Innovation Center

In our Business Partner Innovation Center (BPIC) we showcase our specialized technical, creative design, and problem solving skills in support of leading edge technologies. We encourage our clients to utilize this lab environment for proof of concept testing, demonstrations, test drives, product installation and implementation assistance, custom training and workshops.

Additional Information

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